



# PRESS RELEASE

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## ***HomeConnect*** Announces New Contract with Armstrong

***Cable company signs agreement to use HomeConnect Service***

Bridgeville, PA– 12/10/03 – Greyfox Utility Services, LLC, dba ***HomeConnect*** an organization that simplifies the process of moving for new homeowners by coordinating the installation of all utility, telephone and video services, has announced that it has reached an agreement with Armstrong to offer services. ***HomeConnect*** will offer a suite of Armstrong services to their customers that include video offerings, Internet and telephone services.

“Armstrong is a strong proponent of HomeConnect. They clearly understand the value of the service” states Rick Metzinger, General Manager of ***HomeConnect***. “It is perfect positioning from a marketing perspective and we are pleased that they have chosen to participate. We look forward to successful relationship”

“***HomeConnect*** offers a chance to market services to customers well before traditional means” states Dave Wittman, Vice President of Marketing for Armstrong. “The service is a natural fit for us”

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***HomeConnect*** eliminates one of the largest irritations of new homeowners: the connection of telephone, Internet, video and utility services. The service, ***HomeConnect***, is marketed through builders and Realtors nationwide. The service eliminates the frustration of moving and provides a source of information for the installation through the ***HomeConnect*** call center or the ***HomeConnect*** web site - [www.homeconnect.info](http://www.homeconnect.info).

Greyfox Utility Services launched service October 1 in Ohio and Pennsylvania. The company will then expand offerings in Virginia, Texas, Florida and Maryland in the coming months. Several nationally recognized builders are currently using the service.

More information can be found at [www.homeconnect.info](http://www.homeconnect.info).

#### About Armstrong

Armstrong® was founded in 1963 as a single community antenna in Butler, PA. From this they have grown into the 15th largest cable television Multiple System Operator in the United States, recognized for unsurpassed local service and extensive community involvement. Armstrong is now a full service telecommunications company that services customers in Pennsylvania, Ohio, Maryland, Kentucky, and West Virginia.

#### *About HomeConnect*

Founded in 2003, ***HomeConnect*** is headquartered in Bridgeville, PA and has additional offices in Columbus, Virginia Beach and Winchester, VA. Greyfox Utility Services is a subsidiary of Greyfox Services, one of the nations largest installers of structured wiring to homebuilders.

More information can be found at [www.homeconnect.info](http://www.homeconnect.info).